



AFP Mid America Chapter Lending Library Inventory				
Item #	Media Type	Title	Presenter	Date Recorded
<b>CD1</b>	3-CD set	Evaluation Tools That Can Strengthen Your Development Program	Linda Lysakowski, ACFRE	1/26/2010
<b>CD2</b>	3-CD set	Introducing "Donor Touchpoint Management" – A Marketing Approach	Janet Hedrick, CFRE	2/26/2009
<b>CD3</b>	3-CD set	The Seven Things Everyone Wants: What Freud and Buddha Understood (and we're forgetting)	Katya Andresen	3/12/2009
<b>CD4</b>	3-CD set	Giving Circles – Fundraising in the New Philanthropy Environment	Angela Eikenberry & Jessica Bearman	5/20/2009
<b>CD5</b>	3-CD set	Evaluating Your Development Program: How Do You Measure Up?	Linda Lysakowski, ACFRE	6/10/2009
<b>CD6</b>	3-CD set	Creating a Successful Fundraising Culture: Twelve Tools for Motivating Your Board	Carole V. Rylander, CFRE	8/12/2009
<b>CD7</b>	3-CD set	Prospect Research: How to Use Philanthropy Data for the Most Effective Fundraising	Kathleen Rogers, DeAndrea Russell, Aimee S. Fitzgerald	9/2/2009
<b>CD8</b>	3-CD set	A Blueprint for Fundraising Success in Any Economy: Creating a Sustainable, Comprehensive Development Model	Kent Dove, CFRE	7/23/2009
<b>CD9</b>	2-CD set	Keeping the Plates Spinning: Time Management and Goal Setting for Development Professionals	Marc A. Pittman, CFCC	9/17/2009
<b>CD10</b>	3-CD set	Warming the "Cold" Call: Effective Strategies for Major Gift Prospect Identification and Qualification	John Greenhoe, CFRE	2/4/2010

<b>CD11</b>	3-CD set	Weaving Ethics Into Your Organization's Fundraising	Paulette Maehara, CFRE, CAE	5/6/2006
<b>CD12</b>	3-CD set	Recession-Proof your Annual Campaign	Stanley Weinstein, ACFRE, EMBA	1/15/2009
<b>CD13</b>	3-CD set	Developing Major Gift Donors who Deliver	Laura Fredericks, JD, LLC	2/5/2009
<b>CD14</b>	3-CD set	The Innovation Impulse	Bernard Ross	3/24/2010
<b>CD15</b>	3-CD set	Strengthening Foundation Relationships	John Greenhoe, CFRE	4/7/2011
<b>CD16</b>	3-CD set	Social Networking and Online Fundraising Success	Ted Hart, ACFRE	4/20/2011
<b>CD17</b>	3-CD set	Face-to-Face Basics: Integrating Individuals into your Development Plan	Amy Eisenstein, MPA, CFRE	9/15/2011
<b>CD18</b>	3-CD set	Building Relationships that Pay Off	John W. Hicks, CFRE	7/26/2011
<b>CD19</b>	3-CD set	Campaign Reporting	Elizabeth Crabtree	6/1/2011
<b>CD20</b>	3-CD set	50 Asks in 50 Weeks: How to Jumpstart Your Small Development Office	Amy Eisenstein, MPA, CFRE	6/9/2010
<b>CD21</b>	3-CD set	How to Identify and Talk with Major Donors	Timothy D. Logan, ACFRE Phil Schumacher, ACFRE	2/9/2011
<b>CD22</b>	3-CD set	Power Shift: Secrets to Success in the Digital Donor-Centric World	Andrew Magnuson, Convio	9/23/2010
<b>CD23</b>	3-CD set	The Truth About What Nonprofit Boards Want: Passion and Partners	June Bradham, CFRE	4/6/2010
<b>CD24</b>	3-CD set	Great Gifts, Great Expectations: Major Gift Fundraising in the New Economy	Tony Myers	9/9/2010
<b>CD25</b>	3-CD set	Annual Campaign – Raising More Money with Fewer Resources	Erik J. Daubert, MBA, CFRE	10/7/2010
<b>CD26</b>	3-CD set	The Stalled Campaign	Julia Ingraham Walker	5/20/2010
<b>CD27</b>	2-CD set	Structuring Your Development Office for Success	Monique Hanson, YMCA USA Sally McMillan, YMCA USA	10/4/2011
<b>CD28</b>	1-CD set	Digital Mobilization on Giving	Marcelo Iniarra	11/17/2011
<b>CD29</b>	3-CD set	Revitalizing Your Development Program, 30 Steps in 30 Days	Linda Lysakowski, ACFRE	1/25/2012
<b>CD30</b>	1-CD set	AUDIO ONLY How to Create a Written Fundraising Plan in 6 Easy Steps	Sandy Rees	2/23/2012
<b>CD31</b>	3-CD set	Nonprofit Branding: Strategies to Stand Out	Jocelyne Daw	3/15/2012

		and Win Donors		
<b>CD32</b>	3-CD set	Fundraising is a Crowded Field: Compose a Compelling Message that Will Bring in Bucks!	Mark Grimm	3/20/2012
<b>CD33</b>	3-CD set	Online Success Strategies, Tools and Trade Secrets	Ted Hart, ACFRE	5/9/2012